# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# **FORM 10-Q**

☑ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended March 31, 2015

or

□ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**Commission File Number 1-671** 

# **GRAHAM HOLDINGS COMPANY**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

1300 North 17th Street, Arlington, Virginia (Address of principal executive offices) 53-0182885 (I.R.S. Employer Identification No.)

> 22209 (Zip Code)

(703) 345-6300

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$ . No  $\square$ .

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\boxtimes$ . No  $\square$ .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," accelerated filer" and "small reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

ccelerated filer 🖾 Accele

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗌. No 🗵.

Shares outstanding at May 1, 2015:

Class A Common Stock – 964,001 Shares Class B Common Stock – 4,869,463 Shares

Accelerated filer

Non-accelerated filer

□ Smaller reporting company

# **GRAHAM HOLDINGS COMPANY**

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# GRAHAM HOLDINGS COMPANY CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Months Ended March 31			nded
(in thousands, except per share amounts)		2015		2014
Operating Revenues				
Education	\$	500,602	\$	522,154
Subscriber		187,597		191,128
Advertising		74,027		78,247
Other		83,922		45,012
		846,148		836,541
Operating Costs and Expenses				
Operating		383,077		376,463
Selling, general and administrative		353,202		325,275
Depreciation of property, plant and equipment		58,545		53,217
Amortization of intangible assets		4,769		2,717
		799,593		757,672
Income from Operations		46,555		78,869
Equity in (losses) earnings of affiliates, net		(404)		4,052
Interest income		559		599
Interest expense		(8,521)		(8,820)
Other (expense) income, net		(1,105)		133,273
ncome from Continuing Operations Before Income Taxes		37,084		207,973
Provision for Income Taxes		14,500		77,400
ncome from Continuing Operations		22,584		130,573
Loss) Income from Discontinued Operations, Net of Tax		(784)		1,732
Net Income		21,800		132,305
Net (Income) Loss Attributable to Noncontrolling Interests		(774)		219
Net Income Attributable to Graham Holdings Company		21,026		132,524
Redeemable Preferred Stock Dividends		(420)		(426)
Net Income Attributable to Graham Holdings Company Common Stockholders	\$	20,606	\$	132,098
Amounts Attributable to Graham Holdings Company Common Stockholders				
Income from continuing operations	\$	21,390	\$	130,366
(Loss) income from discontinued operations, net of tax		(784)		1,732
Net income attributable to Graham Holdings Company common stockholders	\$	20,606	\$	132,098
Per Share Information Attributable to Graham Holdings Company Common Stockholders				
Basic income per common share from continuing operations	\$	3.64	\$	17.62
Basic (loss) income per common share from discontinued operations		(0.13)		0.23
Basic net income per common share	\$	3.51	\$	17.85
Basic average number of common shares outstanding	<u> </u>	5,704		7,275
Diluted income per common share from continuing operations	\$	3.62	\$	17.56
	φ	3.62 (0.14)	φ	0.23
Diluted (loss) income per common share from discontinued operations	¢	3.48	¢	17.79
Diluted net income per common share	\$		\$	
Diluted average number of common shares outstanding		5,791		7,352

See accompanying Notes to Condensed Consolidated Financial Statements.

# GRAHAM HOLDINGS COMPANY CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Moi Mai	nths E rch 31	
(in thousands)	 2015		2014
Net Income	\$ 21,800	\$	132,305
Other Comprehensive (Loss) Income, Before Tax			
Foreign currency translation adjustments:			
Translation adjustments arising during the period	(12,088)		746
Adjustment for sale of a business with foreign operations	(41)		_
	 (12,129)		746
Unrealized (losses) gains on available-for-sale securities:			
Unrealized (losses) gains for the period, net	(8,878)		27,738
Reclassification adjustment for write-down and realization of loss on sale of available-for-sale securities included in net income	_		785
	(8,878)		28,523
Pension and other postretirement plans:			
Amortization of net prior service cost (credit) included in net income	69		(102)
Amortization of net actuarial loss (gain) included in net income	629		(7,182)
	 698		(7,284)
Cash flow hedge gain	179		172
Other Comprehensive (Loss) Income, Before Tax	 (20,130)		22,157
Income tax benefit (expense) related to items of other comprehensive (loss) income	3,202		(8,566)
Other Comprehensive (Loss) Income, Net of Tax	 (16,928)		13,591
Comprehensive Income	 4,872		145,896
Comprehensive (income) loss attributable to noncontrolling interests	(774)		219
Total Comprehensive Income Attributable to Graham Holdings Company	\$ 4,098	\$	146,115

See accompanying Notes to Condensed Consolidated Financial Statements.

# GRAHAM HOLDINGS COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS

	As of March 31 December 31		
(in thousands)	March 31, 2015	December 31, 2014	
	(Unaudited)		
Assets Current Acceto			
Current Assets	\$ 619,367	\$ 772,75 <sup>2</sup>	
Cash and cash equivalents Restricted cash	<b>\$</b> 619,367 31,559	۶ <i>112,13</i> 24,898	
		-	
Investments in marketable equity securities and other investments	214,980	226,752	
Accounts receivable, net	495,631	571,35	
Deferred income taxes	4,215	934	
Inventories and contracts in progress	11,634	11,309	
Other current assets	91,202	81,462	
Current assets held for sale (includes \$0 and \$1,235 of cash, respectively)	17,498	1,240	
Total Current Assets	1,486,086	1,690,703	
Property, Plant and Equipment, Net	823,376	860,829	
Investments in Affiliates	36,120	19,81 <sup>-</sup>	
Goodwill, Net	1,314,351	1,348,710	
Indefinite-Lived Intangible Assets, Net	510,966	516,753	
Amortized Intangible Assets, Net	90,854	96,947	
Prepaid Pension Cost	1,164,001	1,152,488	
Deferred Charges and Other Assets	65,691	65,258	
Noncurrent Assets Held for Sale	33,945	820	
Total Assets	\$ 5,525,390	\$ 5,752,31	
Liabilities and Equity			
Current Liabilities			
Accounts payable and accrued liabilities	\$ 414,155	\$ 464,342	
Income taxes payable	11,235	128,89	
Deferred revenue	376,124	410,14	
Dividends declared	15,645	_	
Short-term borrowings	5,171	46,37	
Current liabilities held for sale	25,850	1,034	
Total Current Liabilities	848,180	1,050,792	
Postretirement Benefits Other Than Pensions	37,269	37,962	
Accrued Compensation and Related Benefits	240,089	244,082	
Other Liabilities	82,539	91,789	
Deferred Income Taxes	755,014	754,960	
Long-Term Debt	399,645	399,54	
Noncurrent Liabilities Held for Sale		399,043	
	8,085		
Total Liabilities	2,370,821	2,579,130	
Redeemable Noncontrolling Interest	22,694	21,904	
Redeemable Preferred Stock	10,510	10,510	
Preferred Stock			
Common Stockholders' Equity			
Common stock	20,000	20,000	
Capital in excess of par value	302,205	303,789	
Retained earnings	5,998,241	6,008,50	
Accumulated other comprehensive income, net of tax			
Cumulative foreign currency translation adjustment	(3,581)	8,548	
Unrealized gain on available-for-sale securities	46,804	52,130	
Unrealized gain on pensions and other postretirement plans	393,329	392,91	
Cash flow hedge	_	(108	
Cost of Class B common stock held in treasury	(3,635,633)	(3,645,470	
Total Common Stockholders' Equity	3,121,365	3,140,299	
Noncontrolling Interests		476	
Total Equity	3,121,365	3,140,775	

# Total Liabilities and Equity

See accompanying Notes to Condensed Consolidated Financial Statements.

**\$ 5,525,390 \$** 5,752,319

# GRAHAM HOLDINGS COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	Three Month March	
(in thousands)	2015	2014
Cash Flows from Operating Activities		
Net Income	\$ 21,800	5 132,305
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation of property, plant and equipment	58,545	54,124
Amortization of intangible assets	4,769	3,081
Net pension benefit	(11,432)	(16,600)
Early retirement program expense	-	4,490
Foreign exchange loss (gain)	6,827	(5,037)
Net gain on sale and disposition of businesses	(5,240)	—
Equity in losses (earnings) of affiliates, net of distributions	594	(4,052)
(Benefit) provision for deferred income taxes	(114)	4,660
Net loss (gain) on sale or write-down of property, plant and equipment	475	(127,259)
Change in assets and liabilities:		
(Increase) decrease in restricted cash	(7,340)	31,734
Decrease in accounts receivable, net	59,741	23,498
Decrease in accounts payable and accrued liabilities	(28,337)	(90,245)
(Decrease) increase in deferred revenue	(11,621)	25,739
(Decrease) increase in income taxes payable	(117,452)	73,236
Increase in other assets and other liabilities, net	(17,358)	(10,198)
Other	272	145
Net Cash (Used in) Provided by Operating Activities	(45,871)	99,621
Cash Flows from Investing Activities		
Purchases of property, plant and equipment	(47,595)	(59,128)
Purchases of commercial paper, marketable equity securities and other investments	(905)	(101,241)
Net (payments) proceeds from sales of businesses, property, plant and equipment and other assets	(4,331)	157,314
Investments in certain businesses, net of cash acquired	_	(5,608)
Net Cash Used in Investing Activities	(52,831)	(8,663)
Cash Flows from Financing Activities		
Repayments of borrowings	(39,343)	(9)
Dividends paid	(15,645)	(19,051)
Other	4,606	28
Net Cash Used in Financing Activities	(50,382)	(19,032)
Effect of Currency Exchange Rate Change	(5,535)	1,188
Net (Decrease) Increase in Cash and Cash Equivalents	(154,619)	73,114
Beginning Cash and Cash Equivalents	773,986	569,719
Ending Cash and Cash Equivalents	\$ 619,367	

See accompanying Notes to Condensed Consolidated Financial Statements.

#### **GRAHAM HOLDINGS COMPANY**

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. ORGANIZATION, BASIS OF PRESENTATION AND RECENT ACCOUNTING PRONOUNCEMENTS

Graham Holdings Company (the Company), is a diversified education and media company. The Company's Kaplan subsidiary provides a wide variety of educational services, both domestically and outside the United States. The Company's media operations comprise the ownership and operation of cable systems and television broadcasting (through the ownership and operation of five television broadcast stations). The Company's other business operations include home health and hospice services and manufacturing.

In November 2014, the Company announced that the Board of Directors authorized management to proceed with plans for the complete legal and structural separation of Cable ONE, Inc., a wholly-owned subsidiary, from the Company. Following the proposed transaction, Cable ONE will be an independent, publicly traded company. The Company intends to complete the proposed transaction later in 2015. The proposed transaction will be structured as a tax-free spin-off of Cable ONE to the stockholders of the Company. The transaction is contingent on the satisfaction of a number of conditions, including completion of the review process by the Securities and Exchange Commission of required filings under applicable securities regulations, other applicable regulatory approvals and the final approval of transaction terms by the Company's Board of Directors.

On February 12, 2015, Kaplan entered into a Purchase and Sale Agreement with Education Corporation of America (ECA) to sell substantially all of the assets of its KHE Campuses business, consisting of 38 nationally accredited ground campuses and certain related assets, in exchange for a preferred equity interest in ECA. The transaction is contingent upon certain regulatory and accrediting agency approvals and is expected to close in the third quarter of 2015.

**Basis of Presentation** – The accompanying condensed consolidated financial statements have been prepared in accordance with: (i) generally accepted accounting principles in the United States of America (GAAP) for interim financial information; (ii) the instructions to Form 10-Q; and (iii) the guidance of Rule 10-01 of Regulation S-X under the Securities and Exchange Act of 1934, as amended, for financial statements required to be filed with the Securities and Exchange Commission (SEC). They include the assets, liabilities, results of operations and cash flows of the Company, including its domestic and foreign subsidiaries that are more than 50% owned or otherwise controlled by the Company. As permitted under such rules, certain notes and other financial information normally required by GAAP have been condensed or omitted. Management believes the accompanying condensed consolidated financial statements reflect all normal and recurring adjustments necessary for a fair presentation of the Company's financial position, results of operations, and cash flows as of and for the periods presented herein. The Company's results of operations for the three months ended March 31, 2015 and 2014 may not be indicative of the Company's future results. These condensed consolidated financial statements are unaudited and should be read in conjunction with the Company's audited consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

The year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by GAAP.

Certain amounts in previously issued financial statements have been reclassified to conform to the current year presentation, which includes the reclassification of the results of operations of certain businesses as discontinued operations for all periods presented.

Use of Estimates in the Preparation of the Condensed Consolidated Financial Statements – The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and judgments that affect the amounts reported herein. Management bases its estimates and assumptions on historical experience and on various other factors that are believed to be reasonable under the circumstances. Due to the inherent uncertainty involved in making estimates, actual results reported in future periods may be affected by changes in those estimates.

**Revision of Prior Period Amounts** – During the preparation of the 2014 financial statements, the Company concluded that its Condensed Consolidated Statement of Cash Flows for the three months ended March 31, 2014, that was previously included in the Company's quarterly reports, should be revised to correct the impact of accounts payable and accrued expenses related to capital expenditures. The Company revised its Condensed Consolidated Statement of Cash Flows for the three months ended March 31, 2014, to properly eliminate noncash capital expenditures. The result of this correction for the three months ended March 31, 2014, was an increase in net cash used in investing activities of \$22.6 million, with an offsetting increase recorded to net cash provided by operating activities during the same period.

Management has concluded that this error is not material to the previously issued Condensed Consolidated Financial Statements, and, as a result, the Company has revised the Condensed Consolidated Statement of Cash Flows for the three months ended March 31, 2014. There was no impact on the previously reported total cash and cash equivalents, Condensed Consolidated Balance Sheet or Condensed Consolidated Statement of Operations.

As detailed below, these revisions impacted the following consolidated cash flow items:

		Three Months Ended March					
		As Previously				As	
(in thousands)	Reported Revision				Revised		
Cash Flows from Operating Activities							
Decrease in Accounts Payable and Accrued Liabilities	\$	(112,811)	\$	22,566	\$	(90,245)	
Net Cash Provided by Operating Activities		77,055		22,566		99,621	
Cash Flows from Investing Activities							
Purchases of Property, Plant and Equipment	\$	(36,562)	\$	(22,566)	\$	(59,128)	
Net Cash Provided by (Used in) Investing Activities		13,903		(22,566)		(8,663)	

Assets Held for Sale – An asset or business is classified as held for sale when (i) management commits to a plan to sell the asset or business; (ii) the asset or business is available for immediate sale in its present condition; (iii) the asset or business is actively marketed for sale at a reasonable price; (iv) the sale is expected to be completed within one year; and (v) it is unlikely significant changes to the plan will be made or that the plan will be withdrawn. The assets and related liabilities are aggregated and reported separately in the Company's condensed consolidated balance sheet.

**Recently Adopted and Issued Accounting Pronouncements** – In May 2014, the Financial Accounting Standards Board (FASB) issued comprehensive new guidance that supersedes all existing revenue recognition guidance. The new guidance requires revenue to be recognized when the Company transfers promised goods or services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The new guidance also significantly expands the disclosure requirements for revenue recognition. This guidance is effective for interim and fiscal years beginning after December 15, 2016. Early adoption is not permitted. The standard permits two implementation approaches, one requiring retrospective application of the new guidance with a restatement of prior years and one requiring prospective application of the new guidance on its Consolidated Financial Statements and believes such evaluation will extend over several future periods because of the significance of the changes to the Company's policies and business processes.

In August 2014, the FASB issued new guidance that requires management to assess the Company's ability to continue as a going concern and to provide related disclosures in certain circumstances. This guidance is effective for interim and fiscal years ending after December 15, 2016, with early adoption permitted. The Company does not expect this guidance to have an impact on its Consolidated Financial Statements.

#### 2. DISCONTINUED OPERATIONS

In the third quarter of 2014, Kaplan completed the sale of three of its schools in China that were previously included as part of Kaplan International. An additional school in China was sold by Kaplan in January of 2015 which resulted in a pre-tax loss of \$0.7 million.

On June 30, 2014, the Company and Berkshire Hathaway Inc. completed a transaction, as described in Note 4, in which Berkshire acquired a wholly-owned subsidiary of the Company that included, among other things, WPLG, a Miami-based television station.

The results of operations of the schools in China and WPLG are included in the Company's Condensed Consolidated Statements of Operations as Income (Loss) from Discontinued Operations, Net of Tax, for all periods presented. The Company did not reclassify its Statements of Cash Flows or prior Condensed Consolidated Balance Sheets to reflect the various discontinued operations.

In the first quarter of 2014, an after-tax adjustment of \$3.0 million was made to reduce the \$100.0 million after-tax gain on the sale of the Publishing Subsidiaries previously reported in the fourth quarter of 2013, as a result of changes in estimates related to liabilities retained as part of the sale.



The summarized (loss) income from discontinued operations, net of tax, is presented below:

	Thre	Three Months Ended March 31						
(in thousands)	2015		2014					
Operating revenues	\$	- \$	20,294					
Operating costs and expenses		-	(13,494)					
Income from discontinued operations		_	6,800					
Provision from income taxes		_	2,026					
Net Income from Discontinued Operations		_	4,774					
Loss on sales of discontinued operations	(	732)	(4,737)					
Expense (benefit) from income taxes on sales of discontinued operations		52	(1,695)					
(Loss) Income from Discontinued Operations, Net of Tax	\$ ('	784) \$	1,732					

#### **3. INVESTMENTS**

As of March 31, 2015 and December 31, 2014, the Company had commercial paper and money market investments of \$449.4 million and \$594.3 million, respectively, that are classified as cash, cash equivalents and restricted cash in the Company's Condensed Consolidated Balance Sheets.

Investments in marketable equity securities comprised the following:

	 A	s of	
(in thousands)	March 31, 2015	0	December 31, 2014
Total cost	\$ 106,909	\$	106,909
Net unrealized gains	78,006		86,884
Total Fair Value	\$ 184,915	\$	193,793

There were no new investments in marketable equity securities during the first three months of 2015 and 2014. There were no sales of marketable equity securities in the first three months of 2015. During the first three months of 2014, the proceeds from sales of marketable securities were \$4.2 million, of which \$0.4 million settled in April 2014, and net realized losses from such sales were \$0.3 million.

As of March 31, 2014, the Company's investment in Corinthian Colleges, Inc., a publicly traded company, was in an unrealized loss position and the Company concluded that the loss was other-than-temporary and recorded a \$0.5 million write-down of the investment in the first guarter of 2014.

As of March 31, 2015, the Company held a 40% interest in Residential Home Health Illinois, a 42.5% interest in Residential Hospice Illinois, a 40% interest in the joint venture formed between Celtic Healthcare and Allegheny Health Network (AHN) and interests in several other affiliates (see Note 4).

#### 4. ACQUISITIONS, DISPOSITIONS, EXCHANGES AND OTHER

Acquisitions. In the first three months of 2015, the Company did not make any acquisitions. In the first three months of 2014, the Company acquired one small business included in its education division; the purchase price allocation comprised goodwill.

On April 1, 2014, Celtic Healthcare acquired VNA-TIP Healthcare, a provider of home health and hospice services in Missouri and Illinois. On May 30, 2014, the Company completed its acquisition of Joyce/Dayton Corp., a Dayton, OH-based manufacturer of screw jacks and other linear motion systems. On July 3, 2014, the Company completed its acquisition of an 80% interest in Residential Healthcare Group, Inc., the parent company of Residential Home Health and Residential Hospice, providers of skilled home health care and hospice services in Michigan and Illinois. Residential Healthcare Group, Inc. has a 40% ownership interest in Residential Home Health Illinois and a 42.5% ownership interest in Residential Hospice Illinois, which are accounted for as investments in affiliates. The operating results of these businesses are included in other businesses.

**Dispositions.** In the third quarter of 2014, Kaplan completed the sale of three of its schools in China that were previously included as part of Kaplan International. In January 2015, Kaplan completed the sale of an additional school in China.

On February 12, 2015, Kaplan entered into a Purchase and Sale Agreement with Education Corporation of America (ECA) to sell substantially all of the assets of its KHE Campuses business, consisting of 38 nationally accredited ground campuses and certain related assets, in exchange for a preferred equity interest in ECA. KHE Campuses schools that have been closed or are in the process of closing are not included in the sale transaction. The transaction is contingent upon certain regulatory and accrediting agency approvals and is expected to close in the third quarter of 2015. The KHE Campuses business disposal group is reported in assets held for sale at March 31, 2015. The revenue and operating losses related to schools that are being sold as part of the ECA transaction are as follows:

	Three Months Ended			
	 March 31			
(in thousands)	2015		2014	
Revenue	\$ 61,087	\$	69,058	
Operating loss	\$ (3,014)	\$	(2,976)	

The carrying amounts of the major classes of assets and liabilities held for sale at March 31, 2015 are as follows:

	As of
(in thousands)	March 31, 2015
Restricted cash	\$ 675
Accounts receivable, net	11,452
Other current assets	5,367
Current Assets Held for Sale	\$ 17,498
Property, plant and equipment, net	\$ 18,785
Goodwill, net	7,520
Indefinite-lived intangible assets	1,092
Amortized intangible assets, net	5,787
Deferred charges and other assets	751
Noncurrent Assets Held for Sale	\$ 33,94
Accounts payable and accrued liabilities	\$ 13,175
Deferred revenue	12,675
Current Liabilities Held for Sale	\$ 25,850
Other liabilities	\$ 8,085
Noncurrent Liabilities Held for Sale	\$ 8,085

**Exchanges.** On June 30, 2014, the Company and Berkshire Hathaway Inc. completed a previously announced transaction in which Berkshire acquired a wholly-owned subsidiary of the Company that included, among other things, WPLG, a Miami-based television station, 2,107 Class A Berkshire shares and 1,278 Class B Berkshire shares owned by Graham Holdings and \$327.7 million in cash, in exchange for 1,620,190 shares of Graham Holdings Class B common stock owned by Berkshire Hathaway (Berkshire exchange transaction).

**Other.** In January 2015, Celtic and AHN closed on the formation of a joint venture to combine each other's home health and hospice assets in the western Pennsylvania region. Although Celtic manages the operations of the joint venture, Celtic holds a 40% interest in the joint venture, so the operating results of the joint venture are not consolidated and the pro rata operating results are included in the Company's equity in earnings of affiliates. Celtic's revenues from the western Pennsylvania region that are now part of the joint venture made up 29% of total Celtic revenues in 2014.

The Company's income from continuing operations excludes the sold Kaplan China schools and WPLG, which have been reclassified to discontinued operations, net of tax (see Note 2).

#### 5. GOODWILL AND OTHER INTANGIBLE ASSETS

Amortization of intangible assets for the three months ended March 31, 2015 and 2014 was \$4.8 million and \$2.7 million, respectively. Amortization of intangible assets is estimated to be approximately \$13 million for the remainder of 2015, \$17 million in 2016, \$14 million in 2017, \$13 million in 2018, \$12 million in 2019 and \$22 million thereafter.

The changes in the carrying amount of goodwill, by segment, were as follows:

(in thousands)	Education	Cable	Television Broadcasting	B	Other Businesses	Total
Balance as of December 31, 2014						
Goodwill	\$ 1,057,226	\$ 85,488	\$ 168,345	\$	145,992	\$ 1,457,051
Accumulated impairment losses	 (102,259)	_	_		(6,082)	(108,341)
	 954,967	85,488	168,345		139,910	1,348,710
Dispositions	_	_	_		(7,614)	(7,614)
Reclassification to assets held for sale	(7,526)	_	_		_	(7,526)
Foreign currency exchange rate changes	(19,219)	_	_		_	(19,219)
Balance as of March 31, 2015						
Goodwill	1,030,481	85,488	168,345		138,378	1,422,692
Accumulated impairment losses	(102,259)	_	_		(6,082)	(108,341)
	\$ 928,222	\$ 85,488	\$ 168,345	\$	132,296	\$ 1,314,351

The changes in carrying amount of goodwill at the Company's education division were as follows:

(in thousands)		Higher Education		Test Preparation		Kaplan International		Total
Balance as of December 31, 2014								
Goodwill	\$	409,884	\$	166,098	\$	481,244	\$	1,057,226
Accumulated impairment losses		_		(102,259)		_		(102,259)
		409,884		63,839		481,244		954,967
Reclassification to assets held for sale		(7,526)		_		_		(7,526)
Foreign currency exchange rate changes		(169)		_		(19,050)		(19,219)
Balance as of March 31, 2015								
Goodwill		402,189		166,098		462,194		1,030,481
Accumulated impairment losses		_		(102,259)		_		(102,259)
	\$	402,189	\$	63,839	\$	462,194	\$	928,222

Other intangible assets consist of the following:

			1	As of N	March 31, 2015	5		As	of De	ecember 31, 20	014	
(in thousands) Useful Life			Gross Carrying Amount		ccumulated mortization		Net Carrying Amount	Gross Carrying Amount		ccumulated		Net Carrying Amount
Amortized Intangible Assets												
Noncompete agreements	2–5 years	\$	1,680	\$	1,070	\$	610	\$ 2,500	\$	1,590	\$	910
Student and customer relationships	2–10 years		103,480		49,503		53,977	104,685		47,539		57,146
Databases and technology	3–5 years		10,518		9,024		1,494	10,501		8,827		1,674
Trade names and trademarks	2–10 years		54,281		20,812		33,469	55,452		19,724		35,728
Other	1–25 years		6,317		5,013		1,304	8,969		7,480		1,489
		\$	176,276	\$	85,422	\$	90,854	\$ 182,107	\$	85,160	\$	96,947
Indefinite-Lived Intangible Assets												
Franchise agreements		\$	496,321					\$ 496,321				
Licensure and accreditation			994					6,781				
Other			13,651					13,651				
		\$	510,966	•				\$ 516,753	-			

# 6. DEBT

The Company's borrowings consist of the following:

	 A		
(in thousands)	March 31, 2015	D	ecember 31, 2014
7.25% unsecured notes due February 1, 2019	\$ 398,411	\$	398,308
AUD Revolving credit borrowing	—		40,927
Other indebtedness	 6,405		6,685
Total Debt	404,816		445,920
Less: current portion	 (5,171)		(46,375)
Total Long-Term Debt	\$ 399,645	\$	399,545

The Company's other indebtedness at March 31, 2015 and December 31, 2014 is at interest rates from 0% to 6% and matures from 2015 to 2017.

On March 9, 2015, the Company repaid the AUD 50 million borrowed under its revolving credit facility. On the same day, the AUD 50 million interest rate swap agreements matured.

During the three months ended March 31, 2015 and 2014, the Company had average borrowings outstanding of approximately \$435.8 million and \$451.2 million, respectively, at average annual interest rates of approximately 7.1% and 7.0%, respectively. During the three months ended March 31, 2015 and 2014, the Company incurred net interest expense of \$8.0 million and \$8.2 million, respectively.

At March 31, 2015, the fair value of the Company's 7.25% unsecured notes, based on quoted market prices, totaled \$451.3 million, compared with the carrying amount of \$398.4 million. At December 31, 2014, the fair value of the Company's 7.25% unsecured notes, based on quoted market prices, totaled \$450.3 million, compared with the carrying amount of \$398.3 million. The carrying value of the Company's other unsecured debt at March 31, 2015 approximates fair value.

#### 7. FAIR VALUE MEASUREMENTS

The Company's financial assets and liabilities measured at fair value on a recurring basis were as follows:

			As of	March 31, 20	15			
(in thousands)		Level 1	Level 2			Total		
Assets								
Money market investments (1)	\$	—	\$	227,485	\$	227,485		
Commercial paper (2)		221,962		_		221,962		
Marketable equity securities (3)		184,915		_		184,915		
Other current investments (4)		9,917		20,148		30,065		
Total Financial Assets	\$	416,794	\$	247,633	\$	664,427		
Liabilities								
Deferred compensation plan liabilities (5)	\$	_	\$	69,836	\$	69,836		
7.25% unsecured notes (6)		_		451,256		451,256		
Total Financial Liabilities	\$	_	\$	521,092	\$	521,092		
	As of December 31, 2014							
(in thousands)		Level 1	0. 2	Level 2		Total		
Assets								
Money market investments (1)	\$	_	\$	368,131	\$	368,131		
Commercial paper (2)		226,197		_		226,197		
Marketable equity securities (3)		193,793		_		193,793		
Other current investments (4)		11,788		21,171		32,959		
Total Financial Assets	\$	431,778	\$	389,302	\$	821,080		
Liabilities								
Deferred compensation plan liabilities (5)	\$	_	\$	70,661	\$	70,661		
		_		450,344		450,344		
7.25% unsecured notes (6)								
7.25% unsecured notes (6) AUD revolving credit borrowing (6)		_		40,927		40,927		
		_		40,927 179		40,927 179		

(1) The Company's money market investments are included in cash, cash equivalents and restricted cash.

(2) The Company's commercial paper investments with original maturities of 90 days or less are included in cash and cash equivalents.

(3) The Company's investments in marketable equity securities are classified as available-for-sale.

(4) Includes U.S. Government Securities, corporate bonds, mutual funds and time deposits.

(5) Includes Graham Holdings Company's Deferred Compensation Plan and supplemental savings plan benefits under the Graham Holdings Company's Supplemental Executive Retirement Plan, which are included in accrued compensation and related benefits. These plans measure the market value of a participant's balance in a notional investment account that is comprised primarily of mutual funds, which are based on observable market prices. However, since the deferred compensation obligations are not exchanged in an active market, they are classified as Level 2 in the fair value hierarchy. Realized and unrealized gains (losses) on deferred compensation are included in operating income.

(6) See Note 6 for carrying amount of these notes and borrowing. The fair value of long-term debt is determined based on a number of observable inputs, including the current market activity of the Company's publicly traded notes, trends in investor demands and market values of comparable publicly traded debt.

(7) Included in Other liabilities. The Company utilized a market approach model using the notional amount of the interest rate swap multiplied by the observable inputs of time to maturity and market interest rates.

#### 8. EARNINGS PER SHARE

On June 30, 2014, the Company acquired 1,620,190 of its Class B common stock owned by Berkshire Hathaway, as described in Note 4.

The Company's unvested restricted stock awards contain nonforfeitable rights to dividends and, therefore, are considered participating securities for purposes of computing earnings per share pursuant to the two-class method. The diluted earnings per share computed under the two-class method is lower than the diluted earnings per share computed under the treasury stock method, resulting in the presentation of the lower amount in diluted earnings per share. The computation of the earnings per share under the two-class method excludes the income attributable to the unvested restricted stock awards from the numerator and excludes the dilutive impact of those underlying shares from the denominator.

The following reflects the Company's income from continuing operations and share data used in the basic and diluted earnings per share computations using the two-class method:

	 Three Months En March 31				
(in thousands, except per share amounts)	2015		2014		
Numerator:					
Numerator for basic earnings per share:					
Income from continuing operations attributable to Graham Holdings Company common stockholders	\$ 21,390	\$	130,366		
Less: Dividends-common stock outstanding and unvested restricted shares	 (30,870)		(37,675)		
Undistributed (losses) earnings	(9,480)		92,691		
Percent allocated to common stockholders <sup>(1)</sup>	 100.00%	ı.	98.33%		
	(9,480)		91,141		
Add: Dividends-common stock outstanding	30,228		37,044		
Numerator for basic earnings per share	\$ 20,748	\$	128,185		
Add: Additional undistributed earnings due to dilutive stock options	_		5		
Numerator for diluted earnings per share	\$ 20,748	\$	128,190		
Denominator:					
Denominator for basic earnings per share:					
Weighted average shares outstanding	5,704		7,275		
Add: Effect of dilutive stock options	 33		26		
Denominator for diluted earnings per share	 5,737		7,301		
Graham Holdings Company Common Stockholders:					
Basic earnings per share from continuing operations	\$ 3.64	\$	17.62		
Diluted earnings per share from continuing operations	\$ 3.62	\$	17.56		

(1) Percent of undistributed losses allocated to common stockholders is 100% in the first quarter of 2015 as participating securities are not contractually obligated to share in losses.

Diluted earnings per share excludes the following weighted average potential common shares, as the effect would be antidilutive, as computed under the treasury stock method:

		onths Ended arch 31
(in thousands)	2015	2014
Weighted average restricted stock	54	51

The diluted earnings per share amounts for the three months ended March 31, 2015 exclude the effects of 50,000 stock options outstanding as their inclusion would have been antidilutive. The diluted earnings per share amounts for the three months ended March 31, 2014 exclude the effects of 5,000 stock options outstanding as their inclusion would have been antidilutive. The diluted earnings per share amounts for the three months ended March 31, 2015 exclude the effects of 5,850 restricted stock awards as their inclusion would have been antidilutive. The diluted earnings per share amounts for the three months ended March 31, 2015 exclude the effects of 5,850 restricted stock awards as their inclusion would have been antidilutive. The diluted earnings per share amounts for the three months ended March 31, 2014 exclude the effects of 5,550 restricted stock awards, as their inclusion would have been antidilutive.

The Company declared regular dividends totaling \$5.30 and \$5.10 for the three months ended March 31, 2015 and March 31, 2014, respectively.

#### 9. PENSION AND POSTRETIREMENT PLANS

**Defined Benefit Plans.** The total benefit arising from the Company's defined benefit pension plans, including a portion included in discontinued operations, consists of the following components:

	· · · · · ·	Three Months E	nded I	d March 31		
(in thousands)	2015					
Service cost	\$	7,252	\$	7,537		
Interest cost		12,780		13,082		
Expected return on assets		(31,545)		(30,263)		
Amortization of prior service cost		81		82		
Recognized actuarial gain		_		(7,038)		
Net Periodic Benefit		(11,432)		(16,600)		
Early retirement programs expense		_		4,490		
Total Benefit	\$	(11,432)	\$	(12,110)		

For the three months ended March 31, 2014, the net periodic benefit for the Company's pension plans, as reported above, includes costs of \$0.1 million reported in discontinued operations.

In the first quarter of 2014, the Company recorded \$4.5 million related to a Separation Incentive Program for certain Corporate employees, which is being funded from the assets of the Company's pension plan.

The total cost arising from the Company's Supplemental Executive Retirement Plan (SERP), including a portion included in discontinued operations, consists of the following components:

	Three Mon	hs Ende	Ended March 31			
(in thousands)	2015		2014			
Service cost	\$ 50	9\$	373			
Interest cost	1,13	5	1,085			
Amortization of prior service cost	11	4	12			
Recognized actuarial loss	87	8	375			
Net Periodic Cost	\$ 2,63	6\$	1,845			

For the three months ended March 31, 2014, the net periodic cost for the Company's SERP, as reported above, includes costs of \$0.1 million reported in discontinued operations.

**Defined Benefit Plan Assets.** The Company's defined benefit pension obligations are funded by a portfolio made up of a relatively small number of stocks and high-quality fixed-income securities that are held by a third-party trustee. The assets of the Company's pension plan were allocated as follows:

		As of
	March 31, 2015	December 31, 2014
U.S. equities	55	<b>%</b> 59%
U.S. fixed income	12	<b>%</b> 13%
International equities	33	<b>%</b> 28%
	100	<b>%</b> 100%

Essentially all of the assets are actively managed by two investment companies. The goal of the investment managers is to produce moderate long-term growth in the value of these assets, while protecting them against large decreases in value. Both of these managers may invest in a combination of equity and fixed-income securities and cash. The managers are not permitted to invest in securities of the Company or in alternative investments. The investment managers cannot invest more than 20% of the assets at the time of purchase in the stock of Berkshire Hathaway or more than 10% of the assets in the securities of any other single issuer, except for obligations of the U.S. Government, without receiving prior approval by the Plan administrator. As of March 31, 2015, the managers can invest no more than 24% of the assets in international stocks, at the time the investment is made, and no less than 10% of the assets could be invested in fixed-income securities. None of the assets is managed internally by the Company.

In determining the expected rate of return on plan assets, the Company considers the relative weighting of plan assets, the historical performance of total plan assets and individual asset classes and economic and other indicators of future performance. In addition, the Company may consult with and consider the input of financial and other professionals in developing appropriate return benchmarks.

The Company evaluated its defined benefit pension plan asset portfolio for the existence of significant concentrations (defined as greater than 10% of plan assets) of credit risk as of March 31, 2015. Types of concentrations that were evaluated include, but are not limited to, investment concentrations in a single entity, type of industry, foreign country and individual fund. At March 31, 2015, the pension plan held common stock in one investment that exceeded 10% of total plan assets, valued at \$646.5 million, or 25% of total plan assets. At December 31, 2014, the pension plan held common stock in two investments that exceeded 10% of total plan assets, valued at \$730.6 million, or 30% of total plan assets. At March 31, 2015 and December 31, 2014, the pension plan held investments in one foreign country that exceeded 10% of total plan assets. These investments were valued at \$648.7 million and \$468.0 million at March 31, 2015 and December 31, 2014, respectively, or approximately 25% and 19%, respectively, of total plan assets.

Other Postretirement Plans. The total cost arising from the Company's other postretirement plans consists of the following components:

Thre	Three Months Ended March							
20	15	2014						
\$	333 \$	375						
	325	362						
	(126)	(196)						
	(249)	(519)						
\$	<b>283</b> \$	22						
		2015 \$ 333 \$ 325 (126) (249)						

#### **10. OTHER NON-OPERATING (EXPENSE) INCOME**

A summary of non-operating (expense) income is as follows:

		nths Ended rch 31
(in thousands)	2015	2014
Foreign currency (loss) gain, net	\$ (6,827)	\$ 5,037
Gain on formation of joint venture	5,972	_
Gain on sale of headquarters building	-	127,670
Losses on sales or write-down of marketable equity securities	_	(785)
Other, net	(250)	1,351
Total Other Non-Operating (Expense) Income	\$ (1,105)	\$ 133,273

In January 2015, Celtic contributed assets to a joint venture entered into with AHN in exchange for a 40% equity interest, resulting in the Company recording a \$6.0 million gain (see Note 4). The Company used an income and market approach to value the equity interest. The measurement of the equity interest in the joint venture is classified as a Level 3 fair value assessment due to the significance of unobservable inputs developed in the determination of the fair value.

On March 27, 2014, the Company completed the sale of its headquarters building for \$158 million. In connection with the sale, the Company recorded a \$127.7 million pre-tax gain.

# 11. ACCUMULATED OTHER COMPREHENSIVE INCOME

The other comprehensive (loss) income consists of the following components:

					Thr	ee Months E	nded	March 31				
	2015						2014					
		Before-Tax		Income		After-Tax		Before-Tax		Income		After-Tax
(in thousands)		Amount		Тах		Amount		Amount		Tax		Amount
Foreign currency translation adjustments:												
Translation adjustments arising during the period	\$	(12,088)	\$	_	\$	(12,088)	\$	746	\$	_	\$	746
Adjustment for sale of a business with foreign operations		(41)		—		(41)		—		—		—
		(12,129)		_		(12,129)		746		—		746
Unrealized (losses) gains on available-for-sale securities:												
Unrealized (losses) gains for the period, net		(8,878)		3,552		(5,326)		27,738		(11,096)		16,642
Reclassification adjustment for write-down and realization of loss on sale of available-for-sale securities included in net income		_		_		_		785		(314)		471
		(8,878)		3,552		(5,326)		28,523		(11,410)		17,113
Pension and other postretirement plans:												
Amortization of net prior service cost (credit) included in net income	•	69		(27)		42		(102)		40		(62)
Amortization of net actuarial loss (gain) included in net income		629		(252)		377		(7,182)		2,873		(4,309)
		698		(279)		419		(7,284)		2,913		(4,371)
Cash flow hedge:												
Gain for the period		179		(71)		108		172		(69)		103
Other Comprehensive (Loss) Income	\$	(20,130)	\$	3,202	\$	(16,928)	\$	22,157	\$	(8,566)	\$	13,591

The accumulated balances related to each component of other comprehensive income are as follows:

(in thousands, net of taxes)	T	Cumulative Foreign Currency Translation Adjustment	or	nrealized Gain n Available-for- sale Securities				Cash Flow Hedge		Accumulated Other Comprehensive Income		
Balance as of December 31, 2014	\$	8,548	\$	52,130	\$	392,910	\$	(108)	\$	453,480		
Other comprehensive (loss) income before reclassifications		(12,088)		(5,326)		_		29		(17,385)		
Net amount reclassified from accumulated other comprehensive income		(41)		_		419		79		457		
Other comprehensive (loss) income, net of tax		(12,129)		(5,326)		419		108		(16,928)		
Balance as of March 31, 2015	\$	(3,581)	\$	46,804	\$	393,329	\$	_	\$	436,552		

The amounts and line items of reclassifications out of Accumulated Other Comprehensive Income are as follows:

TI	nree Mont Marc		nded	Affected Line Item in the Condensed
<b>2015</b> 2014			2014	Consolidated Statement of Operations
\$	(41)	\$	_	(Loss) Income from Discontinued
				Operations, Net of Tax
\$	—	\$	785	Other (expense) income, net
	_		(314)	Provision for Income Taxes
	_		471	Net of Tax
	69		(102)	(1)
	629		(7,182)	(1)
	698		(7,284)	Before tax
	(279)		2,913	Provision for Income Taxes
	419		(4,371)	Net of Tax
	132		212	Interest expense
	(53)		(85)	Provision for Income Taxes
	79		127	Net of Tax
\$	457	\$	(3,773)	Net of Tax
	\$	Marc 2015 \$ (41) \$  69 699 629 698 (279) 419 132 (53) 79	March 31 2015 \$ (41) \$ \$ \$  69 629 698 (279) 419 132 (53) 79	March 31   2015 2014   \$ (41) \$    \$  \$ 785    \$ 785    \$ 785    \$ 785    \$ 785    \$ 785    \$ 785    \$ 785    \$ 785    \$ 785    \$ 785    \$ 785    \$ 79 127

(1) These accumulated other comprehensive income components are included in the computation of net periodic pension and postretirement plan cost (see Note 9).

#### **12. CONTINGENCIES**

Litigation and Legal Matters. The Company and its subsidiaries are involved in various legal proceedings that arise in the ordinary course of its business. Although the outcomes of the legal claims and proceedings against the Company cannot be predicted with certainty, based on currently available information, management believes that there are no existing claims or proceedings that are likely to have a material effect on the Company's business, financial condition, results of operations or cash flows. Also, based on currently available information, management is of the opinion that the exposure to future material losses from existing legal proceedings is not reasonably possible, or that future material losses in excess of the amounts accrued are not reasonably possible.

Certain Kaplan subsidiaries are subject to two unsealed cases filed by former employees that include, among other allegations, claims under the False Claims Act relating to eligibility for Title IV funding. The U.S. Government declined to intervene in all cases, and, as previously reported, court decisions either dismissed the cases in their entirety or narrowed the scope of their allegations. The two cases are captioned: *United States of America* ex rel. *Carlos Urquilla-Diaz* et al. v. *Kaplan University* et al. (unsealed March 25, 2008) and *United States of America* ex rel. *Charles Jajdelski* v. *Kaplan Higher Education Corp.* et al. (unsealed January 6, 2009).

On August 17, 2011, the U.S. District Court for the Southern District of Florida issued a series of rulings in the Diaz case, which included three separate complaints: Diaz, Wilcox and Gillespie. The court dismissed the Wilcox complaint in its entirety; dismissed all False Claims Act allegations in the Diaz complaint, leaving only an individual employment claim; and dismissed in part the Gillespie complaint, thereby limiting the scope and time frame of its False Claims Act allegations regarding compliance with the U.S. Federal Rehabilitation Act. On October 31, 2012, the court entered summary judgment in favor of the Company as to the sole remaining employment claim in the Diaz complaint. On July 16, 2013, the court likewise entered summary judgment in favor of the Company on all remaining claims in the Gillespie complaint. Diaz and Gillespie each appealed to the U.S. Court of Appeals for the Eleventh Judicial Court. Arguments on both appeals were heard on February 3, 2015. On March 11, 2015, the court issued a decision affirming the lower court's dismissal of all of Gillespie's claims and three of the four Diaz claims but reversing and remanding on one remaining claim.

On July 7, 2011, the U.S. District Court for the District of Nevada dismissed the Jajdelski complaint in its entirety and entered a final judgment in favor of Kaplan. On February 13, 2013, the U.S. Circuit Court for the Ninth Judicial Circuit affirmed the dismissal in part and reversed the dismissal on one allegation under the False Claims Act relating to eligibility for Title IV funding based on claims of false attendance. The surviving claim was remanded to the District Court, where Kaplan has moved for summary judgment, which the court granted on March 9, 2015; this ruling could be appealed by the plaintiff.

**ED Program Reviews.** The U.S. Department of Education (ED) has undertaken program reviews at various KHE locations. Currently, there are five pending program reviews, including the ED's final reports on the program reviews at KHE's Broomall, PA, and Pittsburgh, PA, locations, and the program review at Kaplan University.

The Company does not expect the open program reviews to have a material impact on KHE; however, the results of open program reviews and their impact on Kaplan's operations are uncertain.

**The 90/10 Rule**. Under regulations referred to as the 90/10 rule, a KHE school would lose its eligibility to participate in Title IV programs for a period of at least two fiscal years if the institution derives more than 90% of its receipts from Title IV programs, as calculated on a cash basis in accordance with the Higher Education Act and applicable ED regulations, in each of two consecutive fiscal years. An institution with Title IV receipts exceeding 90% for a single fiscal year would be placed on provisional certification and may be subject to other enforcement measures. The 90/10 rule calculations are performed for each OPEID unit. KHE is taking various measures to reduce the percentage of its receipts attributable to Title IV funds, including modifying student payment options; emphasizing direct-pay and employer-paid education programs; encouraging students to carefully evaluate the amount of their Title IV borrowing; eliminating some programs; cash-matching; and developing and offering additional non-Title IV-eligible certificate preparation, professional development and continuing education programs. While there can be no guarantee that these measures will be adequate to prevent the 90/10 ratio at some of the schools from exceeding 90% in the future, management currently estimates that each of KHE's continuing operations campuses will be 90/10 compliant in 2015.

# **13. BUSINESS SEGMENTS**

The Company has six reportable segments: Kaplan Higher Education, Kaplan Test Preparation, Kaplan International, cable, television broadcasting and other businesses.

The following table summarizes financial information related to each of the Company's business segments:

	Three Months Ended March 31		
(in thousands)	20	15	2014
Operating Revenues			
Education	\$ 50	00,602 \$	522,154
Cable	19	98,723	203,921
Television broadcasting	:	33,564	85,651
Other businesses		63,259	24,913
Corporate office		—	_
Intersegment elimination		—	(98)
	\$ 84	46,148 \$	836,541
Income (Loss) From Operations			
Education	\$ (2	22,849) \$	1,862
Cable	:	39,076	41,162
Television broadcasting	:	38,562	44,386
Other businesses		(5,162)	(10,747)
Corporate office		(3,072)	2,206
		46,555 \$	
Equity in (Losses) Earnings of Affiliates, Net	<u>.</u>	(404)	4,052
Interest Expense, Net		(7,962)	(8,221)
Other (Expense) Income, Net		(1,105)	133,273
Income from Continuing Operations Before Income Taxes		37,084 \$	
Depreciation of Property, Plant and Equipment	<u> </u>		201,010
Education	\$	18,528 \$	16,416
Cable		36,348	33,787
		2,109	1,994
Television broadcasting Other businesses		1,302	520
		258	520
Corporate office	<u>*</u>		
	\$	58,545 \$	53,217
Amortization of Intangible Assets			
Education	\$	1,507 \$	
Cable		31	35
Television broadcasting		63	_
Other businesses		3,168	758
Corporate office			
	<u></u> \$	4,769 \$	2,717
Net Pension (Credit) Expense			
Education	\$	3,947 \$	
Cable		975	864
Television broadcasting		391	320
Other businesses		193	164
Corporate office	(	16,938)	(17,679)
	\$ (	11,432) \$	(12,188)

Asset information for the Company's business segments are as follows:

	As of				
(in thousands)	 March 31, 2015		December 31, 2014		
Identifiable Assets					
Education	\$ 1,535,949	\$	1,781,543		
Cable television	1,254,511		1,253,764		
Television broadcasting	299,983		305,426		
Other businesses	488,748		518,807		
Corporate office	509,720		524,627		
	\$ 4,088,911	\$	4,384,167		
Investments in Marketable Equity Securities	 184,915		193,793		
Investments in Affiliates	36,120		19,811		
Prepaid Pension Cost	1,164,001		1,152,488		
Assets Held for Sale	51,443		2,060		
Total Assets	\$ 5,525,390	\$	5,752,319		

The Company's education division comprises the following operating segments:

	Thre	Three Months Ended March 31		
(in thousands)	2015		2014	
Operating Revenues				
Higher education	\$ 237,5	<b>68</b> \$	253,779	
Test preparation	69,2	26	67,804	
Kaplan international	192,0	81	198,847	
Kaplan corporate and other	1,1	59	2,014	
Intersegment elimination	(*	32)	(290)	
	\$ 500,6	<b>602</b> \$	522,154	
Income (Loss) from Operations				
Higher education	\$	<b>93</b> \$	13,144	
Test preparation	(4,5	34)	(6,628)	
Kaplan international	7,7	'17	9,858	
Kaplan corporate and other	(26,8	57)	(14,556)	
Intersegment elimination		32	44	
	\$ (22,8	<b>49)</b> \$	1,862	
Depreciation of Property, Plant and Equipment				
Higher education	\$ 4,8	<b>28</b> \$	7,740	
Test preparation	2,8	90	3,784	
Kaplan international	4,1	54	4,680	
Kaplan corporate and other	6, <sup>-</sup>	56	212	
	\$ 18,	<b>528</b> \$	16,416	
Amortization of Intangible Assets	\$ 1,!	<b>607</b> \$	1,924	
Pension Expense				
Higher education	\$ 2,!	<b>32</b> \$	2,628	
Test preparation	-	75	722	
Kaplan international		06	89	
Kaplan corporate and other	ł	34	704	
	\$ 3,9	47 \$	4,143	

Identifiable assets for the Company's education division consist of the following:

		As of			
(in thousands)	March 31, 2015		December 31, 2014		
Identifiable assets					
Higher education	\$ 557,85	1 \$	749,421		
Test preparation	169,49	3	167,055		
Kaplan international	776,12	9	838,148		
Kaplan corporate and other	32,47	6	26,919		

#### Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition.

This analysis should be read in conjunction with the condensed consolidated financial statements and the notes thereto.

#### **Results of Operations**

The Company reported income from continuing operations attributable to common shares of \$21.4 million (\$3.62 per share) for the first quarter of 2015, compared to \$130.4 million (\$17.56 per share) for the first quarter of 2014. Net income attributable to common shares was \$20.6 million (\$3.48 per share) for the first quarter ended March 31, 2015, compared to \$132.1 million (\$17.79 per share) for the first quarter of last year. Net income includes \$0.8 million (\$0.14 per share) in losses and \$1.7 million (\$0.23 per share) in income from discontinued operations for the first quarter of 2015 and 2014, respectively. (Refer to "Discontinued Operations" discussion below.)

In connection with the Berkshire exchange transaction that closed on June 30, 2014, the Company acquired 1,620,190 shares of its Class B common stock, resulting in 21% fewer diluted shares outstanding in the first quarter of 2015, versus the same period in 2014.

Items included in the Company's income from continuing operations for the first quarter of 2015:

- \$10.7 million in restructuring charges and accelerated depreciation at the education division (after-tax impact of \$6.8 million, or \$1.17 per share);
- \$6.0 million gain on the formation of a joint venture (after-tax impact of \$3.6 million, or \$0.50 per share); and
- \$6.8 million in non-operating unrealized foreign currency losses (after-tax impact of \$4.4 million, or \$0.75 per share).

Items included in the Company's income from continuing operations for the first quarter of 2014:

- \$4.5 million in early retirement program expense at the corporate office (after-tax impact of \$2.9 million, or \$0.39 per share);
- \$127.7 million gain on the sale of the corporate headquarters building (after-tax impact of \$81.8 million, or \$11.13 per share); and
- \$5.0 million in non-operating unrealized foreign currency gains (after-tax impact of \$3.2 million, or \$0.44 per share).

Revenue for the first quarter of 2015 was \$846.1 million, up 1% from \$836.5 million in the first quarter of 2014. Revenues increased in other businesses, while revenues were down at the education, cable and television broadcasting divisions. The Company reported operating income of \$46.6 million for the first quarter of 2015, compared to \$78.9 million for the first quarter of 2014. Operating results were down at the education, television broadcasting and cable divisions, offset by improvement in other businesses.

In November 2014, the Company announced that its Board of Directors authorized management to proceed with plans for the complete legal and structural separation of Cable ONE, Inc., a Graham Holdings subsidiary, from Graham Holdings. Following the proposed transaction, Cable ONE will be an independent, publicly traded company. The Company intends to complete the proposed transaction later in 2015. The proposed transaction will be structured as a tax-free spin-off of Cable ONE to the stockholders of the Company. The transaction is contingent on the satisfaction of a number of conditions, including completion of the review process by the Securities and Exchange Commission of required filings under applicable securities regulations, other applicable regulatory approvals and the final approval of transaction terms by the Company's Board of Directors.

On February 12, 2015, Kaplan entered into a Purchase and Sale Agreement with Education Corporation of America (ECA) to sell substantially all of the assets of its KHE Campuses business, consisting of thirty-eight nationally accredited ground campuses, and certain related assets, in exchange for a preferred equity interest in ECA. The transaction is contingent upon certain regulatory and accrediting agency approvals and is expected to close in the third quarter of 2015.

#### **Division Results**

#### Education

Education division revenue totaled \$500.6 million for the first quarter of 2015, compared with revenue of \$522.2 million for the same period of 2014. Kaplan reported an operating loss of \$22.8 million for the first quarter of 2015, compared to operating income of \$1.9 million for the first quarter of 2014. Operating results for the first quarter of 2015 include restructuring costs of \$10.7 million.

A summary of Kaplan's operating results for the first quarter of 2015 compared to 2014 is as follows:

	Three Months Ended				
		Marc	:h 31		
(in thousands)		2015		2014	% Change
Revenue					
Higher education	\$	237,568	\$	253,779	(6)
Test preparation		69,226		67,804	2
Kaplan international		192,081		198,847	(3)
Kaplan corporate and other		1,859		2,014	(8)
Intersegment elimination		(132)		(290)	—
	\$	500,602	\$	522,154	(4)
Operating Income (Loss)					
Higher education	\$	593	\$	13,144	(95)
Test preparation		(4,334)		(6,628)	35
Kaplan international		7,717		9,858	(22)
Kaplan corporate and other		(25,350)		(12,632)	—
Amortization of intangible assets		(1,507)		(1,924)	22
Intersegment elimination		32		44	—
	\$	(22,849)	\$	1,862	_

Kaplan Higher Education (KHE) includes Kaplan's domestic postsecondary education businesses, made up of fixed-facility colleges and online postsecondary and career programs. KHE also includes the domestic professional training and other continuing education businesses.

In 2012, KHE began implementing plans to close or merge 13 ground campuses, consolidate other facilities and reduce its workforce. The last two of these campus closures were completed in the second quarter of 2014. In April 2014, KHE announced plans to close two additional ground campuses, and in July 2014, KHE announced plans to close another three campuses; KHE will teach out the current students and the campus closures will be completed by the end of 2015. In July 2014, KHE also announced plans to further reduce its workforce. In connection with these and other plans, KHE incurred \$2.8 million in restructuring costs the first quarter of 2015, including severance (\$1.1 million), lease obligation losses (\$0.9 million), accelerated depreciation (\$0.7 million) and other items (\$0.1 million).

In February 2015, Kaplan entered into a Purchase and Sale Agreement with ECA to sell substantially all of the remaining assets of its KHE Campuses business. The transaction is contingent upon certain regulatory and accrediting agency approvals and is expected to close in the third quarter of 2015. KHE results include revenue and operating losses related to all of the KHE Campuses business as follows:

	Three Months Ended		
	 Mar	ch 31	
(in thousands)	2015		2014
Revenue	\$ 61,409	\$	71,098
Operating loss	\$ (9,358)	\$	(4,483)

In the first quarter of 2015, KHE revenue declined 6% due largely to declines in average enrollments at Kaplan University and KHE campuses that reflect weaker market demand over the past year, lower average tuition and the impact of closed campuses. The weaker market demand was most pronounced at KHE's ground campuses in non-degree vocational programs. KHE operating results were down in the first quarter of 2015 due to revenue declines, increased marketing spending at Kaplan University and restructuring costs in the first quarter of 2015.

New higher education student enrollments at KHE declined 11% in the first quarter of 2015 (down 9% at Kaplan University and down 15% at the Other Campuses). The decline reflects the generally lower demand across KHE and the impact of closed campuses.

Total students at March 31, 2015, were down 8% compared to March 31, 2014, and increased 7% compared to December 31, 2014. A summary of student enrollments is as follows:

		As of		
	March 31, 2015	December 31, 2014	March 31, 2014	
Kaplan University	45,680	42,469	47,109	
Other Campuses	14,850	14,266	18,842	
	60,530	56,735	65,951	

Kaplan University and Other Campuses enrollments at March 31, 2015 and 2014, by degree and certificate programs, are as follows:

	As of Marc	h 31
	2015	2014
Certificate	21.1%	21.6%
Associate's	26.8%	30.6%
Bachelor's	35.2%	32.3%
Master's	16.9%	15.5%
	100.0%	100.0%

Kaplan Test Preparation (KTP) includes Kaplan's standardized test preparation programs. KTP revenue increased 2% for the first quarter of 2015. Excluding revenues from acquired businesses, KTP revenue decreased 2% in the first quarter of 2015. Enrollment was down 1% for the first quarter of 2015 due to declines in graduate programs, offset by growth in pre-college programs. KTP operating results improved in the first quarter of 2015 due to a reduction in operating expenses from tighter cost controls.

Kaplan International includes English-language programs, and postsecondary education and professional training businesses largely outside the United States. Kaplan International revenue declined 3% in the first quarter of 2015 due to the adverse impact of foreign exchange rates and enrollment declines in English-language programs, offset by growth in Australia and Singapore higher education programs. Kaplan International operating income was down in the first quarter of 2015 due to declines in English-language results, offset by improved results from operations in Australia and Singapore.

Kaplan corporate and other represents unallocated expenses of Kaplan, Inc.'s corporate office, other minor businesses and certain shared activities. In the first quarter of 2015, Kaplan corporate recorded \$7.6 million in restructuring charges, including accelerated depreciation (\$6.5 million) and lease obligation losses (\$1.1 million), related to office space managed by Kaplan corporate. Additional estimated accelerated depreciation (\$9.7 million) and lease obligation losses (\$4.2 million) are expected to be recorded in the second quarter of 2015. Kaplan corporate expenses also increased in the first quarter of 2015 due to increased spending for new business initiatives and replacement of its human resource system.

Kaplan continues to evaluate its cost structure and is pursuing additional cost savings opportunities. This will result in additional restructuring plans and related costs in 2015 of approximately \$21 million.

#### Cable

Cable division revenue declined 3% in the first quarter of 2015 to \$198.7 million, from \$203.9 million for the first quarter of 2014, due to 5% fewer customers and 9% fewer Primary Service Units (PSUs). Operating expenses in the first quarter declined 2%, from \$162.8 million to \$159.6 million, due to fewer customers and reduced programming costs, offset by an increase in depreciation expense. Cable division operating income declined 5% in the first quarter of 2015 to \$39.1 million, from \$41.2 million in the first quarter of 2014.

The cable division continues its focus on higher margin businesses, namely high-speed data and business sales. Residential high-speed data revenue increased 5% in the first quarter of 2015 on a 2% customer gain and business sales increased 17% on a 16% increase in business customers. Overall, business sales comprised 10% of total revenue for the first quarter of 2015, compared with 9% of total revenue for the first quarter of 2014. Due to rapidly rising programming costs and shrinking margins, video sales now have less value and emphasis (video PSUs were down 20% over the first quarter of last year) and programming costs have been reduced significantly.

The cable division also continues its focus on higher lifetime value customers who are less attracted by discounting, require less support and churn less. Operating income margins are down slightly to 19.7% in the first quarter of 2015 from 20.2% in the first quarter of 2014.

PSUs include about 5,500 subscribers who receive free basic cable service, primarily local governments, schools, and other organizations as required by various franchise agreements. A summary of PSUs and total customers is as follows:

	As of Marc	As of March 31		
	2015	2014		
Video	421,331	524,563		
High-speed data	496,579	484,168		
Voice	145,393	165,859		
Total Primary Service Units (PSUs)	1,063,303	1,174,590		
Total Customers	678,091	714,010		

#### **Television Broadcasting**

Revenue at the television broadcasting division decreased 2% to \$83.6 million in the first quarter of 2015, from \$85.7 million in the same period of 2014; operating income for the first quarter of 2015 was down 13% to \$38.6 million, from \$44.4 million in the same period of 2014. The decrease in revenue is due to a \$1.7 million decrease in political advertising revenue compared to the first quarter of 2014 and \$9.5 million in incremental winter Olympics-related advertising revenue at the Company's NBC affiliates booked in the prior year, offset by revenues from the Super Bowl at the Company's NBC affiliates in February 2015 and a \$2.3 million in increased retransmission revenues. The decline in operating income is due to the revenue decline and an increase in spending on digital initiatives.

In the first quarter of 2015, the Company's WKMG station in Orlando, FL renewed their network affiliation agreement with CBS for a four-year term ending in April 2019.

#### **Other Businesses**

Other businesses includes the operating results of The Slate Group and Foreign Policy Group, which publish online and print magazines and websites; SocialCode, a marketing solutions provider helping companies with marketing on social-media platforms; Celtic Healthcare, a provider of home health and hospice services; Forney, a global supplier of products and systems that control and monitor combustion processes in electric utility and industrial applications; and Trove, a digital innovation team that builds products and technologies in the news space. Other businesses also includes a number of businesses acquired during 2014. These businesses include:

- VNA-TIP Healthcare of Bridgeton, MO, operating home health and hospice service in Missouri and Illinois;
- Joyce/Dayton Corp., a Dayton, OH-based manufacturer of screw jacks and other linear motion systems; and
- Residential Healthcare Group, Inc. (Residential), a leading provider of skilled home health care and hospice services in Michigan and Illinois.

In January 2015, Celtic Healthcare and Allegheny Health Network (AHN) formed a joint venture to combine each other's home health and hospice assets in the western Pennsylvania region. Celtic manages the operations of the joint venture for a fee and holds a 40% interest. The pro rata operating results of the joint venture are included in the Company's equity in earnings of affiliates. In connection with this transaction, the Company recorded a noncash pre-tax gain of \$6.0 million in the first quarter of 2015 that is included in Other Non-Operating Income.

The increase in revenues and operating results for the first quarter of 2015 is primarily due to newly acquired businesses in 2014, and increased revenues and improved results at SocialCode and Slate.

#### **Corporate Office**

Corporate office includes the expenses of the Company's corporate office, the pension credit for the Company's traditional defined benefit plan and certain continuing obligations related to prior business dispositions. In the first quarter of 2014, the corporate office implemented a Separation Incentive Program that resulted in early retirement program expense of \$4.5 million, which is being funded from the assets of the Company's pension plan. Excluding early retirement program expense, the total pension credit for the Company's traditional defined benefit plan was \$17.1 million and \$22.4 million in the first three months of 2015 and 2014, respectively.

Without the pension credit and early retirement program expense, corporate office expenses increased in the first quarter of 2015 due primarily to higher executive compensation costs and expenses related to the cable spin-off transaction.

#### Equity in (Losses) Earnings of Affiliates

At March 31, 2015, the Company held a 40% interest in the Celtic joint venture and Residential Home Health Illinois, a 42.5% interest in Residential Hospice Illinois and interests in several other affiliates. At March 31, 2014, the Company held a 16.5% interest in Classified Ventures, LLC (CV) and interests in several other affiliates. On October 1, 2014, the Company and the remaining partners in CV completed the sale of their entire stakes in CV.

The Company recorded equity in losses of affiliates of \$0.4 million for the first quarter of 2015, compared to income of \$4.1 million for the first quarter of 2014. The equity in earnings of affiliates for the first quarter of 2014 was from the Company's CV investment.

#### Other Non-Operating (Expense) Income

The Company recorded total other non-operating expense, net, of \$1.1 million for the first quarter of 2015, compared to income of \$133.3 million for the first quarter of 2014. First quarter 2015 non-operating expense included \$6.8 million in unrealized foreign currency losses and other items, offset by a \$6.0 million gain on the Celtic joint venture transaction. The first quarter 2014 non-operating income, net, included a pre-tax \$127.7 million gain on the sale of the headquarters building, \$5.0 million in unrealized foreign currency gains and other items.

#### Net Interest Expense and Related Balances

The Company incurred net interest expense of \$8.0 million for the first quarter of 2015, compared to \$8.2 million for the first quarter of 2014. At March 31, 2015, the Company had \$404.8 million in borrowings outstanding at an average interest rate of 7.2% and cash, marketable equity securities and other investments of \$865.9 million.

#### **Provision for Income Taxes**

The effective tax rate for income from continuing operations for the first quarter of 2015 was 39.1%, compared to 37.2% for the first quarter of 2014.

#### **Discontinued Operations**

In the third quarter of 2014, Kaplan completed the sale of three of its schools in China that were previously part of Kaplan International. An additional school was sold by Kaplan in January 2015.

In the second quarter of 2014, the Company closed on the Berkshire exchange transaction, which included the disposition of WPLG, the Company's Miami-based television station.

As a result of these transactions, income from continuing operations excludes the operating results and related loss on dispositions of these businesses, which have been reclassified to discontinued operations, net of tax, for all periods presented.

### Earnings (Loss) Per Share

The calculation of diluted earnings per share for the first quarter of 2015 was based on 5,790,768 weighted average shares outstanding, compared to 7,352,230 for the first quarter of 2014. At March 31, 2015, there were 5,831,089 shares outstanding and the Company had remaining authorization from the Board of Directors to purchase up to 159,219 shares of Class B common stock. The earnings per share computations for the first quarter of 2015 were favorably impacted by the 1,620,190 common shares repurchased as part of the Berkshire exchange transaction.

# Kaplan Higher Education (KHE) Regulatory Matters

The Department of Education (ED) convened a negotiated rulemaking committee in September 2013 to develop new proposed gainful employment regulations. A final regulation was released on October 31, 2014. The final regulation implements debt-to-earnings thresholds that, effective July 1, 2015, will require each program subject to the GE regulations (which are all of Kaplan's programs) to show that its graduates' debt payments on loans taken to attend the program are no more than specified percentages of annual or discretionary income. The ED will calculate this debt-to-earnings ratio using income information gained from the Social Security Administration and federal Title IV and private loan data provided by the schools. If a program's graduates' debt payments exceed 8% of the graduates' mean and median annual earnings and 20% of the graduates' mean and median discretionary earnings, the program will be placed on a warning status requiring certain disclosures to the public. Four consecutive years on a warning status will result in the program becoming ineligible for federal aid Title IV participation. If a program's graduates' debt payments exceed 12% of the graduates' mean and median annual earnings and 30% of the graduates' mean and median discretionary earnings, the program will fail the gainful employment test. If a program fails the test two times within three years, it will become ineligible for federal aid Title IV participation. The regulation also includes revised requirements for program approval and public disclosure of certain outcomes (graduation, placement, repayment rates and other consumer information).

Some of the data needed to compute program eligibility under the regulatory language are not readily accessible, including graduate incomes, which will be compiled by the Social Security Administration. In addition, the continuing eligibility of programs for Title IV funding may be affected by factors beyond Kaplan's control, such as changes in the actual or deemed income level of its graduates, changes in student borrowing levels, increases in interest rates, changes in the U.S. Federal poverty income level relevant for calculating one of the proposed metrics and other factors. As a result, the ultimate outcome of GE regulations and their impact on Kaplan's operations are still uncertain. Kaplan is making efforts to mitigate the potential negative impact of GE. These efforts include increasing career services support, implementing financial literacy counseling, creating program-specific tuition reductions and scholarships, and revising the pricing model to implement a tuition cap for at-risk programs. Although Kaplan is taking these and other steps to address compliance with GE regulations, there can be no guarantee that these measures will be adequate to prevent a material number of programs from either failing the GE tests or being put on warning status. This could cause Kaplan to eliminate or limit enrollments in certain educational programs at some or all of its schools, result in the loss of student access to Title IV programs and have a material adverse effect on KHE's revenues, operating income, cash flows and the estimated fair value of the reporting unit.

#### Financial Condition: Capital Resources and Liquidity

#### Acquisitions, Dispositions and Exchanges

Acquisitions. In the first three months of 2015, the Company did not make any acquisitions. In the first three months of 2014, the Company acquired one small business included in its education division; the purchase price allocation comprised goodwill.

On April 1, 2014, Celtic Healthcare acquired VNA-TIP Healthcare, a provider of home health and hospice services in Missouri and Illinois. On May 30, 2014, the Company completed its acquisition of Joyce/Dayton Corp., a Dayton, OH-based manufacturer of screw jacks and other linear motion systems. On July 3, 2014, the Company completed its acquisition of an 80% interest in Residential Healthcare Group, Inc., the parent company of Residential Home Health and Residential Hospice, providers of skilled home health care and hospice services in Michigan and Illinois. Residential Healthcare Group, Inc. has a 40% ownership interest in Residential Home Health Illinois and a 42.5% ownership interest in Residential Hospice Illinois, which are accounted for as investments in affiliates. The operating results of these businesses are included in other businesses.

**Dispositions.** In the third quarter of 2014, Kaplan completed the sale of three of its schools in China that were previously included as part of Kaplan International. In January 2015, Kaplan completed the sale of an additional school in China.

On February 12, 2015, Kaplan entered into a Purchase and Sale Agreement with Education Corporation of America (ECA) to sell substantially all of the assets of its KHE Campuses business, consisting of 38 nationally accredited ground campuses and certain related assets, in exchange for a preferred equity interest in ECA. KHE Campuses schools that have been closed or are in the process of closing are not included in the sale transaction. The transaction is contingent upon certain regulatory and accrediting agency approvals and is expected to close in the third quarter of 2015. The Company expects to report a pre-tax loss on the transaction that is not material to the Company's overall financial position.

**Exchanges.** On June 30, 2014, the Company and Berkshire Hathaway Inc. completed a previously announced transaction in which Berkshire acquired a wholly-owned subsidiary of the Company that included, among other things, WPLG, a Miami-based television station, 2,107 Class A Berkshire shares and 1,278 Class B Berkshire shares owned by Graham Holdings and \$327.7 million in cash, in exchange for 1,620,190 shares of Graham Holdings Class B common stock owned by Berkshire Hathaway (Berkshire exchange transaction).

**Other.** In January 2015, Celtic and AHN closed on the formation of a joint venture to combine each other's home health and hospice assets in the western Pennsylvania region. Although Celtic manages the operations of the joint venture, Celtic holds a 40% interest in the joint venture, so the operating results of the joint venture are not consolidated and the pro rata operating results are included in the Company's equity in earnings of affiliates. Celtic's revenues from the western Pennsylvania region that are now part of the joint venture made up 29% of total Celtic revenues in 2014.

The Company's income from continuing operations excludes the sold Kaplan China schools and WPLG, which have been reclassified to discontinued operations, net of tax.

#### **Capital Expenditures**

During the first three months of 2015, the Company's capital expenditures totaled \$42.5 million. This amount includes assets acquired during the year, whereas the amounts reflected in the Company's Condensed Statements of Cash Flows are based on cash payments made during the relevant periods. The Company estimates that its capital expenditures will be in the range of \$225 million to \$250 million in 2015, including a full-year estimate for the Cable division.

#### Liquidity

The Company's borrowings declined by \$41.1 million, to \$404.8 million at March 31, 2015, as compared to borrowings of \$445.9 million at December 31, 2014, due to the payoff of the AUD 50 million borrowing in March 2015. At March 31, 2015, the Company had cash and cash equivalents, restricted cash and investments in marketable securities and other investments totaling \$865.9 million, compared with \$1,024.4 million at December 31, 2014. The decrease is from significant income tax payments in the first quarter of 2015 and other investing and financing activities.

As of March 31, 2014, the Company held investments in commercial paper totaling \$99.9 million with original maturities of 91 to 180 days. The Company did not have any investments in commercial paper at March 31, 2015 with original maturities of 91 to 180 days. For the first three months of 2014, these investments are presented in the Company's Condensed Consolidated Statements of Cash Flows as net cash used in investing activities.

The Company expects to receive a dividend of about \$450 million on or around the effective date of the cable spin-off transaction later in 2015. The Company also intends to retire the Series A redeemable preferred stock in October 2015.

On March 27, 2014, the Company completed the sale of its headquarters building for approximately \$158.0 million.

In June 2011, the Company entered into a credit agreement (the Credit Agreement) providing for a U.S. \$450 million, AUD 50 million four year revolving credit facility (the Facility), with each of the lenders party thereto, JPMorgan Chase Bank, N.A., as Administrative Agent (JP Morgan), and J.P. Morgan Australia Limited, as Australian Sub-Agent. The Facility will expire on June 17, 2015, unless the Company and the banks agree to extend the term. The Company expects to replace the revolving credit facility with a new revolving credit facility in 2015.

In September 2013, Standard and Poor's affirmed the Company's "BBB" long-term corporate debt rating and changed the outlook from Negative to Stable. In addition, S&P upgraded the Company's short-term corporate debt rating from "A-3" to "A-2". On March 12, 2014, Moody's placed the Company's senior unsecured rating and its Prime-2 commercial paper rating on review for downgrade. On June 26, 2014, Moody's downgraded the Company's long-term credit ratings by two levels from "Baa1" to "Baa3" and the short-term rating by one level from Prime-2 to Prime 3 and changed the outlook to stable. In November 2014, S&P placed the Company's "BBB" corporate credit rating and "A-2" commercial paper rating on Credit Watch with negative implications, and Moody's placed the Company's "Baa3" senior unsecured rating under review for possible downgrade. The Company's current credit ratings are as follows:

	Moody's	Standard & Poor's
Long-term	Baa3	BBB
Short-term	Prime-3	A-2

At March 31, 2015 and December 31, 2014, the Company had working capital of \$637.9 million and \$639.9 million, respectively. The Company maintains working capital levels consistent with its underlying business requirements and consistently generates cash from operations in excess of required interest or principal payments. The Company expects to fund its estimated capital needs primarily through existing cash balances and internally generated funds. In management's opinion, the Company will have sufficient liquidity to meet its various cash needs throughout 2015.

There were no significant changes to the Company's contractual obligations or other commercial commitments from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

#### Forward-Looking Statements

This report contains certain forward-looking statements that are based largely on the Company's current expectations. Forward-looking statements are subject to certain risks and uncertainties that could cause actual results and achievements to differ materially from those expressed in the forward-looking statements. For more information about these forward-looking statements and related risks, please refer to the section titled "Forward-Looking Statements" in Part I of the Company's Annual Report on Form 10-K.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

The Company is exposed to market risk in the normal course of its business due primarily to its ownership of marketable equity securities, which are subject to equity price risk; to its borrowing and cash-management activities, which are subject to interest rate risk; and to its foreign business operations, which are subject to foreign exchange rate risk. The Company's market risk disclosures set forth in its 2014 Annual Report filed on Form 10-K have not otherwise changed significantly.

#### Item 4. Controls and Procedures.

#### (a) Evaluation of Disclosure Controls and Procedures

An evaluation was performed by the Company's management, with the participation of the Company's Chief Executive Officer (the Company's principal executive officer) and the Company's Senior Vice President-Finance (the Company's principal financial officer), of the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)), as of March 31, 2015. Based on that evaluation, the Company's Chief Executive Officer and Senior Vice President-Finance have concluded that the Company's disclosure controls and procedures, as designed and implemented, are effective in ensuring that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms and is accumulated and communicated to management, including the Chief Executive Officer and Senior Vice President-Finance to be disclosure.

#### (b) Changes in Internal Control Over Financial Reporting

There has been no change in the Company's internal control over financial reporting during the quarter ended March 31, 2015 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION

# Item 6. Exhibits.

tem 6. Exhi	DITS.
Exhibit Number	Description
3.1	Restated Certificate of Incorporation of the Company dated November 13, 2003 (incorporated by reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K for the fiscal year ended December 28, 2003).
3.2	Certificate of Amendment, effective November 29, 2013, to the Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 to the Company's current Report on Form 8-K dated November 29, 2013).
3.3	Certificate of Designation for the Company's Series A Preferred Stock dated September 22, 2003 (incorporated by reference to Exhibit 3.2 to Amendment No. 1 to the Company's Current Report on Form 8-K dated September 22, 2003).
3.4	By-Laws of the Company as amended and restated through November 29, 2013 (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K dated November 29, 2013).
4.1	Second Supplemental Indenture dated January 30, 2009, between the Company and The Bank of New York Mellon Trust Company, N.A., as successor to The First National Bank of Chicago, as Trustee (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K dated January 30, 2009).
4.2	Four Year Credit Agreement, dated as of June 17, 2011, among the Company, JPMorgan Chase Bank, N.A., J.P. Morgan Australia Limited, Wells Fargo Bank, N.A., The Royal Bank of Scotland PLC, HSBC Bank USA, National Association, The Bank of New York Mellon, PNC Bank, National Association, Bank of America, N.A., Citibank, N.A. and The Northern Trust Company (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K dated June 17, 2011).
10.1	Letter Agreement between the Company and Andrew S. Rosen, dated April 7, 2014.*
31.1	Rule 13a-14(a)/15d-14(a) Certification of the Chief Executive Officer.
31.2	Rule 13a-14(a)/15d-14(a) Certification of the Chief Financial Officer.
32	Section 1350 Certification of the Chief Executive Officer and the Chief Financial Officer.
101	The following financial information from Graham Holdings Company Quarterly Report on Form 10-Q for the period ended March 31, 2015, formatted in Extensible Business Reporting Language (XBRL): (i) Condensed Consolidated Statements of Operations for the Three Months Ended March 31, 2015 and 2014, (ii) Condensed Consolidated Statements of Comprehensive Income for the Three Months Ended March 31, 2015 and 2014, (iii) Condensed Consolidated Statements of Comprehensive Income for the Three Months Ended March 31, 2015 and 2014, (iii) Condensed Consolidated Balance Sheets as of March 31, 2015 and December 31, 2014, (iv) Condensed Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2015 and 2014, and (v) Notes to Condensed Consolidated Financial Statements. Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed "furnished" and not "filed" or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, are deemed "furnished" and not "filed" for purposes of

\*A management contract or compensatory plan or arrangement required to be included as an exhibit hereto pursuant to Item 6 of Form 10-Q.

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Section 18 of the Securities Exchange Act of 1934, and otherwise are not subject to liability under these sections.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GRAHAM HOLDINGS COMPANY (Registrant)

/s/ Donald E. Graham

Donald E. Graham, Chairman & Chief Executive Officer (Principal Executive Officer)

/s/ Hal S. Jones

Hal S. Jones, Senior Vice President-Finance (Principal Financial Officer)

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Date: May 11, 2015

Date: May 11, 2015

#### PRIVATE AND CONFIDENTIAL

April 7, 2014

Mr. Andrew S. Rosen Graham Holdings Company 1150 15th Street N.W. Washington, DC 20071

Dear Andy:

It is a pleasure to welcome you to the corporate team. You became Chairman of Kaplan, Inc. ("Kaplan") and Executive Vice President of Graham Holdings Company (the "Company"), effective April 1, 2014. In your new position, you will report directly to Don Graham, Chairman of the Board and Chief Executive Officer of the Company, or his designee. Your duties will be as determined by Don or his designee, and will include working with the CEO of Kaplan and serving as a key advisor on education related matters, overseeing SocialCode and Celtic, and leading other corporate initiatives. You will be expected to spend the time necessary to perform your duties in Fort Lauderdale, Washington, DC or wherever your duties take you, though it is up to you where to maintain your residence.

Your annualized base compensation will be \$1,625,000 paid on a monthly payroll cycle. Your compensation will be reviewed annually. You will be eligible for a discretionary annual cash incentive bonus target of up to 100% of your base salary, based on your performance and the Company's achievement of its financial targets. For 2014 and for as long as you remain in these two roles, the "Company achievement" portion of your bonus will be based 50% on Company performance and 50% on Kaplan performance (as measured by the bonus plan for the Kaplan CEO). All bonuses are paid at the time (which will not be later than March 15 of the year following the year in which the applicable bonus is earned), and subject to the same terms, as are customary for bonuses payable to other senior level Company executives. You will also be granted 3,000 Performance Units in the 2013-2016 cycle, and 7,000 Performance Units in a plan which will start in 2015. These awards will be subject to certain standard terms and conditions. Details relating to your Performance Unit awards will be provided shortly.

All other benefits you will receive will be comparable to those afforded to other senior level Company executives, including continued full participation in The Graham Holdings Company Supplemental Executive Retirement Plan ("SERP") as an Executive Pension Participant. If your employment is terminated at any time before September 1, 2018, you will be given credit as if you had satisfied the Rule of 90 for purposes of calculating the benefit you will be entitled to under the SERP. In order to accomplish that treatment, if your employment terminates for any reason prior to September 1, 2018, you will receive an enhanced retirement benefit under the SERP as follows: your "Unrestricted Benefit" under § 3(a)(i) of the SERP will be computed as if you satisfied the Rule of 90 in § 4.2(b) of the GHC Schedule of The Retirement Plan for Graham Holdings Company, provided however that all components of your Unrestricted Benefit other than the early retirement factor shall be computed using your actual age and years of service. The enhanced benefit shall be payable in the same form and at the

same time as your benefit under § 3 of the SERP would otherwise be paid, provided that if your employment with the Company terminates for any reason prior to September 1, 2018, the enhanced retirement benefit described

above will not begin earlier than September 1, 2018. Any payments made or accrued before September 1, 2018 shall be based on the provisions of the SERP without regard to the enhancement herein.

You agree that for a period of one year following termination of your employment for any reason, you will be bound by the restrictive covenants set forth on Exhibit A to this letter agreement (the "Restrictive Covenants").

Should you choose to end your employment with the Company any time before April 1, 2016, provided that you enter into the Separation and Release Agreement substantially in the form attached as Exhibit B (the "Separation Agreement") and it becomes effective and irrevocable not later than 60 days following the date that your employment terminates, you will receive a one-time lump-sum cash payment of \$2,000,000, which will be payable on the 65th day following termination of your employment (subject to the requirements of Section 409A, as set forth below).

If you are terminated by the Company without cause (as determined by the Company in its reasonable discretion), provided that you enter into the Separation Agreement and it becomes effective and irrevocable not later than 60 days following the date that your employment terminates, you will receive (a) a one-time lump-sum cash payment of \$3,500,000, which will be payable on the 65th day following termination of your employment (subject to the requirements of Section 409A, as set forth below), and (b) pro-rata vesting in the stock and options in the Company that you hold as of your termination date. Such pro-rata vesting shall be determined by multiplying the number of shares subject to each relevant tranche of unvested equity by a fraction, the numerator of which is the number of full months that have elapsed from the date of grant of such tranche through the date that your employment terminates, and the denominator of which is the total number of full months in the vesting term of such tranche.

Any and all payments described in this letter agreement and the Separation Agreement will be subject to applicable federal, state, local and non-U.S. tax reporting and withholding requirements. This letter agreement and the Separation Agreement shall be interpreted such that the payments made thereunder shall comply with, or be exempt from, Section 409A of the Internal Revenue Code, as amended, and the Treasury Regulations and any applicable guidance thereunder ("Section 409A"). To the extent that the Company determines that any payment or benefit pursuant to this letter agreement or the Separation Agreement is subject to Section 409A, such payment or benefit shall be made at such times and in such forms as the Company determines are required to comply with Section 409A (including, without limitation, in the case of any amount that is payable in connection with termination of your employment, such amount will only be paid in the event that such termination constitutes a "separation from service" within the meaning of Section 409A and will be subject to a six-month delay, in each case, to the extent necessary to comply with Section 409A). However, nothing in this letter agreement shall be interpreted or construed to transfer any liability for any tax (including a tax or penalty due as a result of a failure to comply with Section 409A) from you to the Company or to any other individual or entity, and the Company shall not pay any additional payment or benefit in the event that the Company changes the time or form of your payments or benefits in accordance with this paragraph.

The validity, interpretation, construction and performance of this letter agreement will be governed by the laws of the State of New York (without giving effect to any otherwise applicable conflicts of law principles). YOU AND THE COMPANY IRREVOCABLY AGREE TO WAIVE TRIAL BY JURY IN ANY ACTION, PROCEEDING, CLAIM OR COUNTERCLAIM BROUGHT BY

OR ON BEHALF OF EITHER PARTY RELATED TO OR ARISING OUT OF THIS LETTER AGREEMENT OR THE SEPARATION AGREEMENT. This letter agreement supersedes any and all previous compensation agreements between you and Kaplan and the Company, including that certain letter dated as of June 5, 2009 from The Washington Post Company, but excluding arrangements regarding your outstanding equity awards. This letter agreement does not constitute an employment contract. As with all employees, your relationship with the Company and Kaplan is one of employment-at-will, which allows for termination of this relationship by you, the Company or Kaplan for any or no reason, at any time, with or without notice.

Please indicate your understanding and acceptance of this letter agreement by signing and returning one copy to me; a second copy is enclosed for your records. If you have questions about any of these terms, please let me know. We are very pleased that you have joined us.

Sincerely,

/s/ Ann L. McDaniel

Ann L. McDaniel Senior Vice President

Agreed and Accepted:

<u>/s/ Andrew S. Rosen</u> <u>5/18/2014</u>

Andrew S. Rosen Date

# RULE 13a-14(a)/15d-14(a) CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Donald E. Graham, Chief Executive Officer (principal executive officer) of Graham Holdings Company (the "Registrant"), certify that:

1. I have reviewed this quarterly report on Form 10-Q of the Registrant;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;

4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and

5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent functions):

- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

<u>/s/ Donald E. Graham</u> Donald E. Graham Chief Executive Officer May 11, 2015

# RULE 13a-14(a)/15d-14(a) CERTIFICATION OF THE CHIEF FINANCIAL OFFICER AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Hal S. Jones, Senior Vice President-Finance (principal financial officer) of Graham Holdings Company (the "Registrant"), certify that:

1. I have reviewed this quarterly report on Form 10-Q of the Registrant;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;

4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and

5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent functions):

- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

<u>/s/ Hal S. Jones</u> Hal S. Jones Senior Vice President–Finance May 11, 2015

# SECTION 1350 CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER AND THE CHIEF FINANCIAL OFFICER

# AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Graham Holdings Company (the "Company") on Form 10-Q for the period ended March 31, 2015 (the "Report"), Donald E. Graham, Chief Executive Officer of the Company and Hal S. Jones, Senior Vice President-Finance of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Donald E. Graham

Donald E. Graham Chief Executive Officer May 11, 2015

/s/ Hal S. Jones

Hal S. Jones Senior Vice President-Finance May 11, 2015